

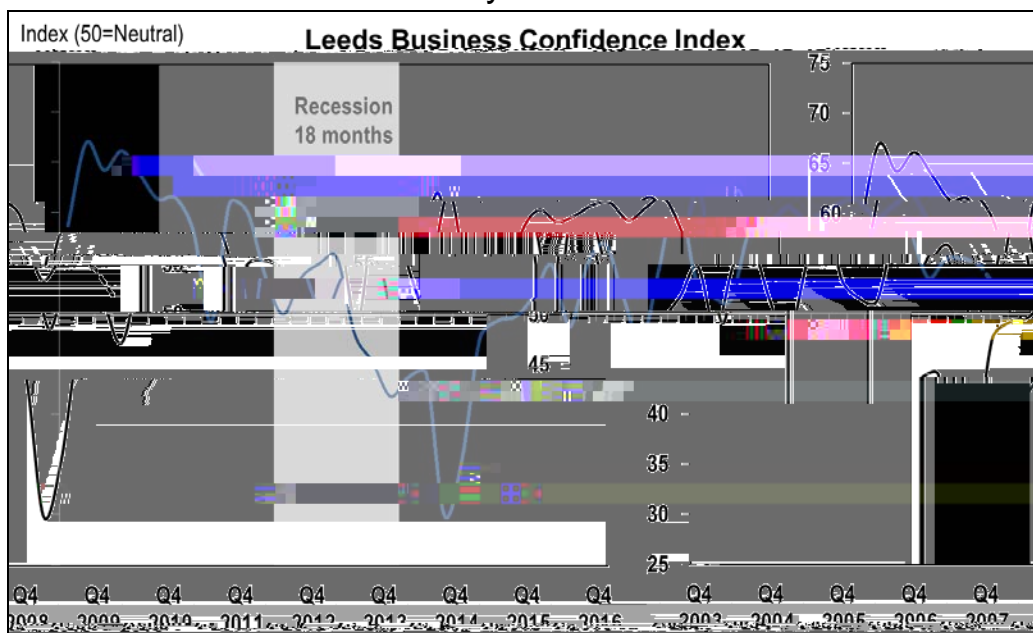
Summary—Stable Expectations

risks in the index, except expectations topped the outlook and the national index recorded

According to the Bureau of Economic Analysis (BEA), the United States economy grew at an annual rate of 2.4% in 2015. Quarterly growth peaked in Q2 2015 at 3.9% (SAAR) followed by 2% and 1.4% in Q3 and Q4, respectively, and fell into Q1 2016, rising only 0.8%. This marks the third-consecutive quarter that the growth rate declined. Colorado recorded real GDP growth of 2.8% in Q3, making the state the fourth-fastest growth nationally. The Rocky Mountain

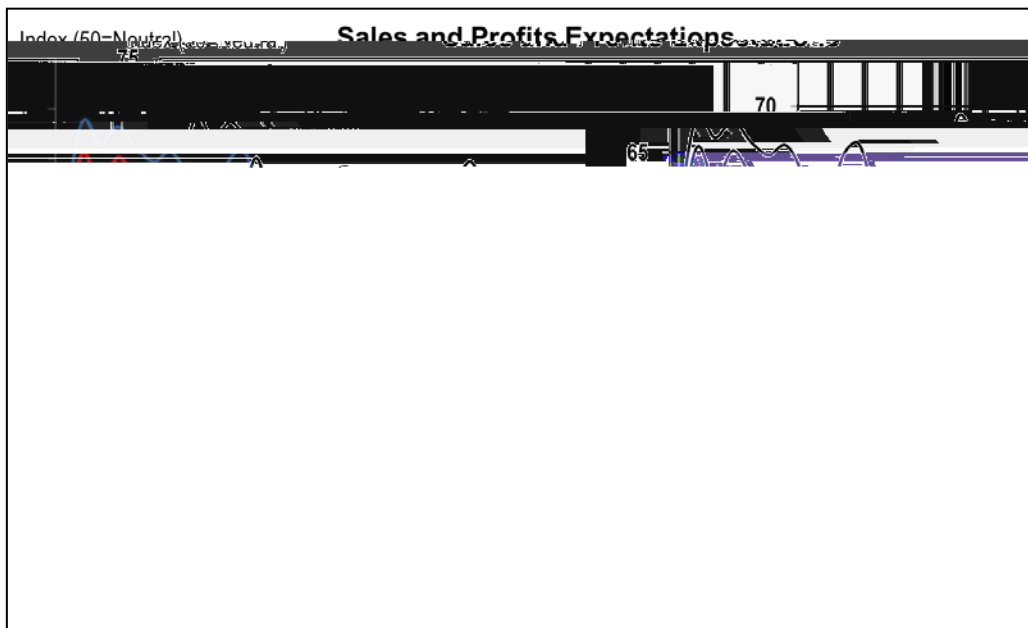
Business leaders discussed their greatest concerns two weeks ago in a survey conducted prior to the United Kingdom voting to opt out of the European Union. Concerns identified by respondents were the upcoming presidential election, rising interest rates, the global economy, the impact of commodity price volatility (oil prices), the political climate, government regulation, affordability, and the environment. Respondents most frequently noted the pending election, rising interest rates and Fed policy as their single greatest concern.

The LBCI, which captures Colorado business leaders' expectations for the state economy, industry sales, profits, hiring plans, and capital spending, fell to 51.9 in Q3 2016 (down from 55.4 in Q2), and 51.9 for Q4 2016. Expectations for Q4 2016 fell both Q3 (3.6 points) and Q4 (1.6 points). A total of 281 qualified respondents completed the survey.



Q3, and 47.1 in Q4. Nearly 22% of respondents expect an increase, while 32% expect a decrease (46% are neutral).

According to estimates from the BEA, U.S. GDP in Q1 2016 grew a 0.8% SAAR, recording slowing (s)2ding



Another 19% believe that hiring will decrease, with 2% anticipating a decrease. The remaining 47% are neutral on hiring.

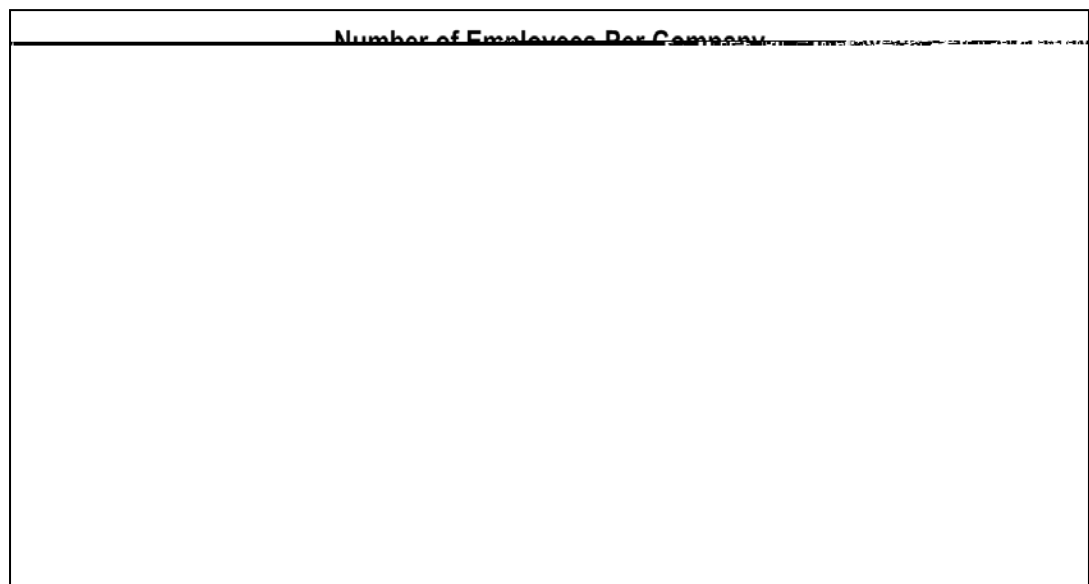
The unemployment rate in Colorado has remained below the historical average in 2016, increased for the year in May, to 3.4% with more entrants to the labor force and more unemployed. This compares to a national unemployment rate of 4.7%. Year-over-year employment growth was recorded in all of Colorado's metropolitan areas, with the Denver-Aurora-Lakewood and Fort Collins-Loveland MSAs recording the fastest growth, 3.1% and 3% respectively. Grand Junction (1%) and Greeley (1.4%) recorded the lowest year-over-year growth rates.

As of May 2016, Colorado had a 2.4% year-over-year gain in employment. The industries with the greatest increases were Construction (7%), Leisure and Hospitality (5), and Education and Health Services (3.1%). The only sector to have negative over-year growth was Mining, with a growth rate of -16.8%.

About the Panel—Company Size and Length of Time in Business

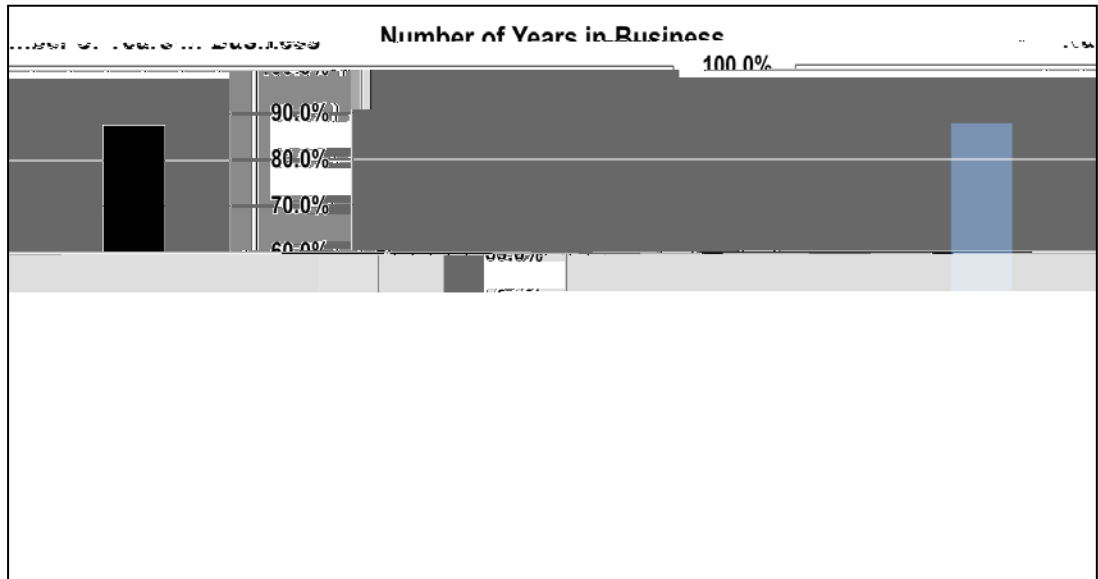
Panelists were asked two additional questions, one about the size of their company and the other about how long their company has been in business. About half (49%) of survey respondents work for companies with fewer than 50 employees. The three largest groups were represented by companies with 4-9 employees (21%), 1,000 or more employees (16.2%), and 100-249 employees (13.2%).

Small employers' expectations decreased 2.1 points ahead of Q3 while large employers' expectations increased 0.7 points. While remaining above the neutral threshold, small



employers (fewer than 50 employees) were notably less optimistic than large employers. The overall index for small employers decreased to 52.0 versus 57.8 for large employers. Large employers were more bullish than small employers in every category. The greatest differential (7.1) was in sales expectations, with small employers recording a reading of 55.4 versus large employers' reading of 62.5. The smallest difference (0.8) was in hiring plans. Small employers recorded a reading of 51.6 compared to 55.5 for large employers.

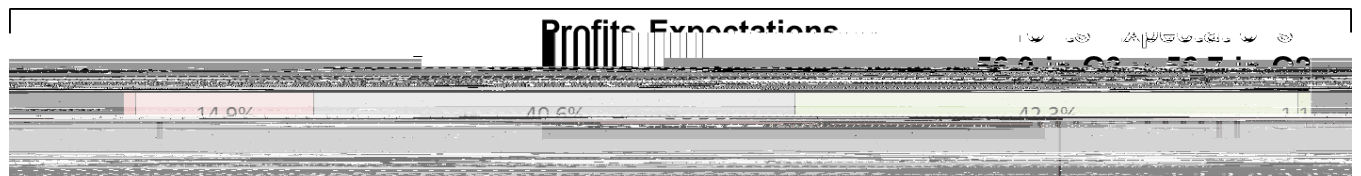
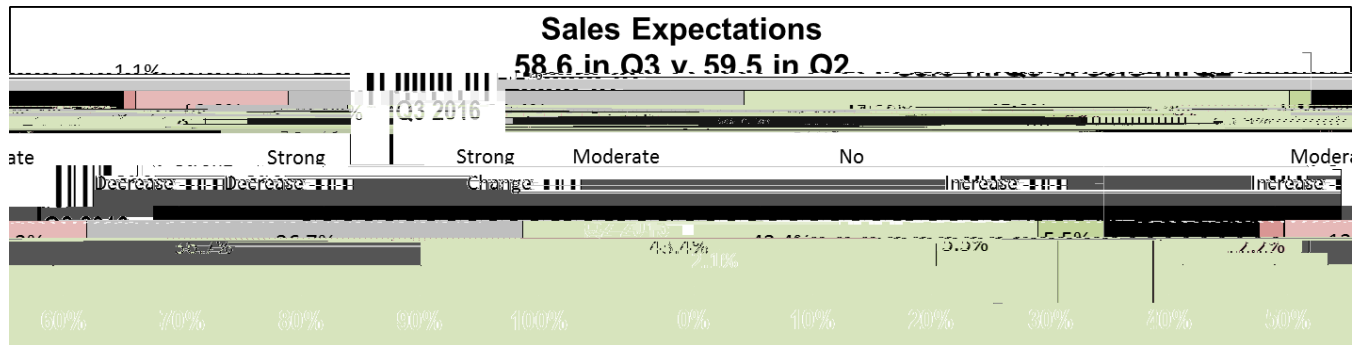
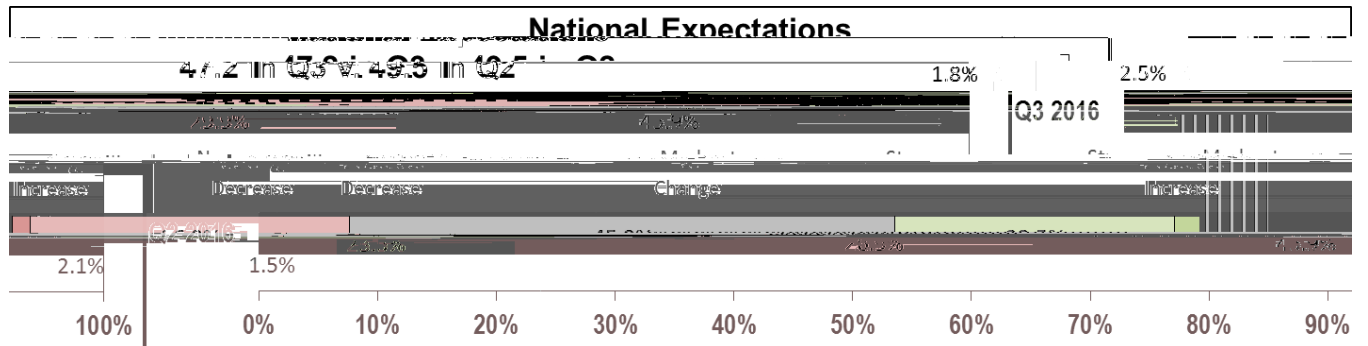
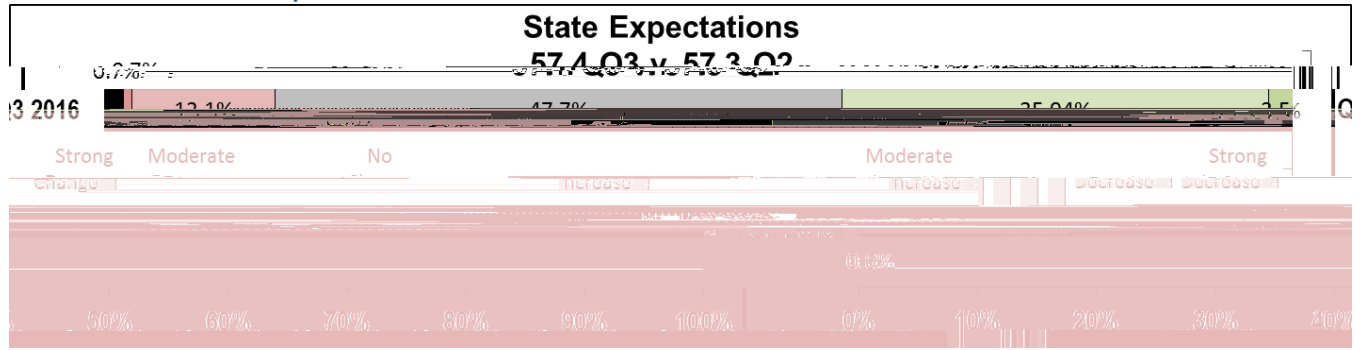
More than 87% of survey respondents work at a long-standing company that has been in business for more than 10 years. Newer companies were generally more bearish than long standing companies.

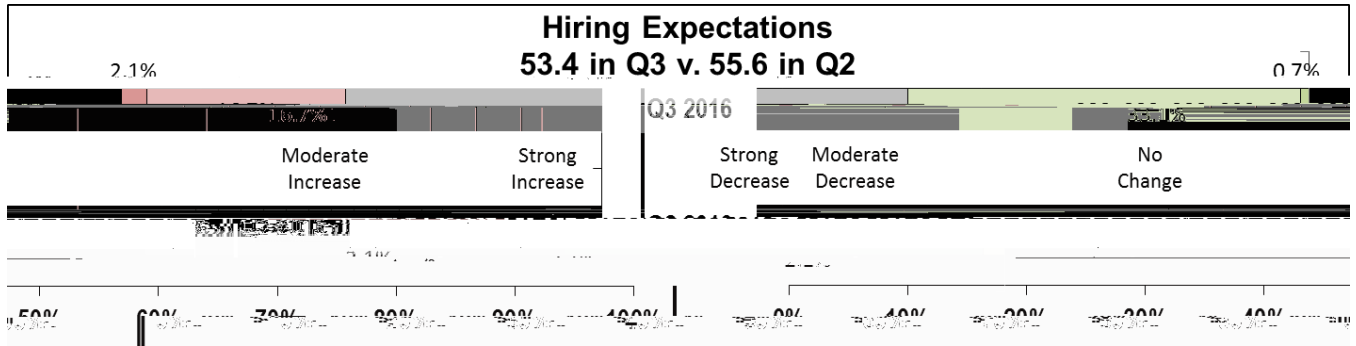
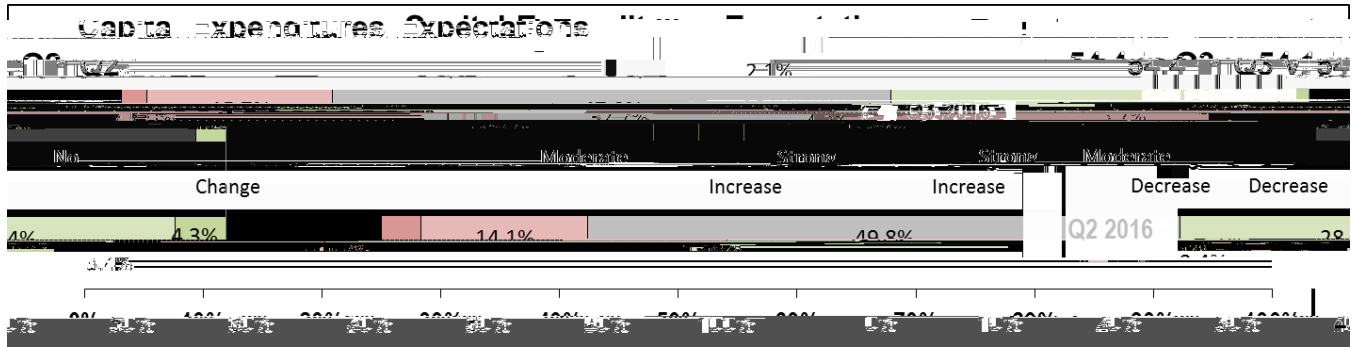


The index by firm tenure (how long it has been in business) was higher for firms in business more than 10 years (55.3) than for firms in business less than 10 years (50.8). The index of younger companies dropped 7.3 points ahead of Q3 while it increased 0.2 points for longstanding companies. The only category that younger companies had a higher index value for was in hiring plans. Newer companies recorded a reading of 53.5, compared to older companies' reading of 53.4

While responding panelists represented nearly every industry in the state, the largest percentage of respondents to the Q3 survey were: Professional, Scientific, and Technical Services (21.7%); Finance and Insurance (17.7%); and Public Administration (11.7%).

Distribution of Expectations





Concerns Looking Forward to Q4 2016

Concern	1	2	3
Election	72	28	27
Commodity/Energy Prices	19	15	8
Interest Rates/Fed Policy	17	22	12
Job growth	16	5	